



Half-Year Report

January 1 – June 30, 2018

July 31, 2018

Tapani Kiiski, President and CEO

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Business environment

- No significant changes in the business environment.
- Positive development continued in the key market areas.
- Enquiry activity and customers' investment activity remained at a good level.
- Demand for maintenance and spare parts services remained at a good level
 - utilization rates of customers' mills at a good level.

Raute

- 1-6 2018 Order intake, MEUR 96, at a very good level.
- Second quarter order intake was MEUR 28, which included no mill-scale projects.
- Order intake in technology services up 10% on the comparison period.
- Strong order book at MEUR 127.

MEUR	Q2 2018	1-6 2018	1-6 2017
Order intake	28	96	52
- Project deliveries	16	68	27
- Technology services	13	28	25

1–6 2018 in brief

MEUR	Q2 2018	1-6 2018	Restated 1-6 2017
Net sales	43,7	78,9	71,6
- Project deliveries	30,5	55,1	49,5
- Technology services	13,2	23,8	22,1
Growth-%	+25	+10	+33
- Project deliveries	+31	+11	+41
- Technology services	+12	+8	+17
Operating profit	3,2	5,9	4,0
Operating profit-%	7,2	7,5	5,6
Order book	127	127	87
- Change	-15	+17	-19

Raute
<ul style="list-style-type: none"> • Net sales up 10% on the comparison period • Operating profit improved 48% on the comparison period • Quarterly, Q2 net sales were at a record-high level • Significant part of order book scheduled for the years ahead.

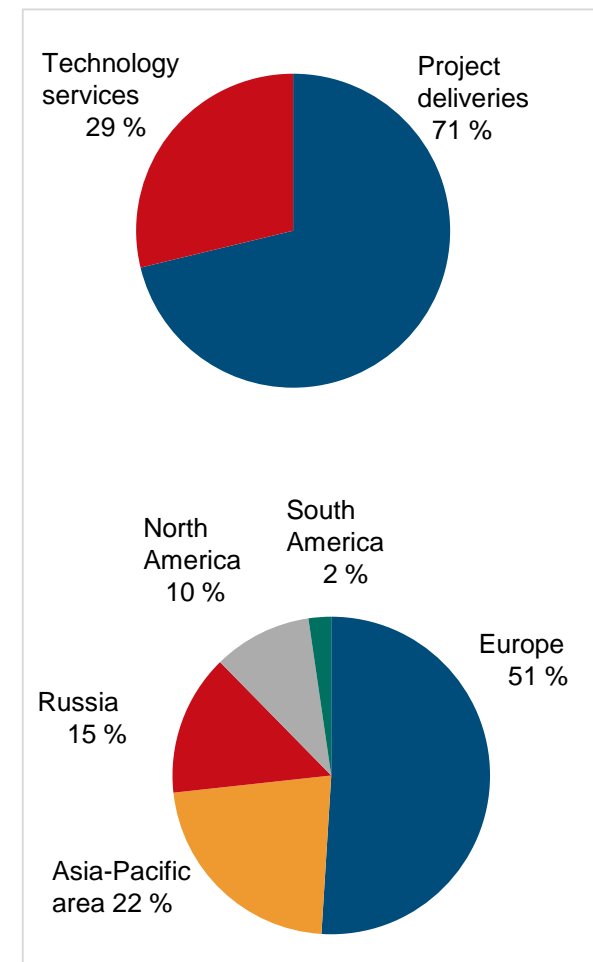
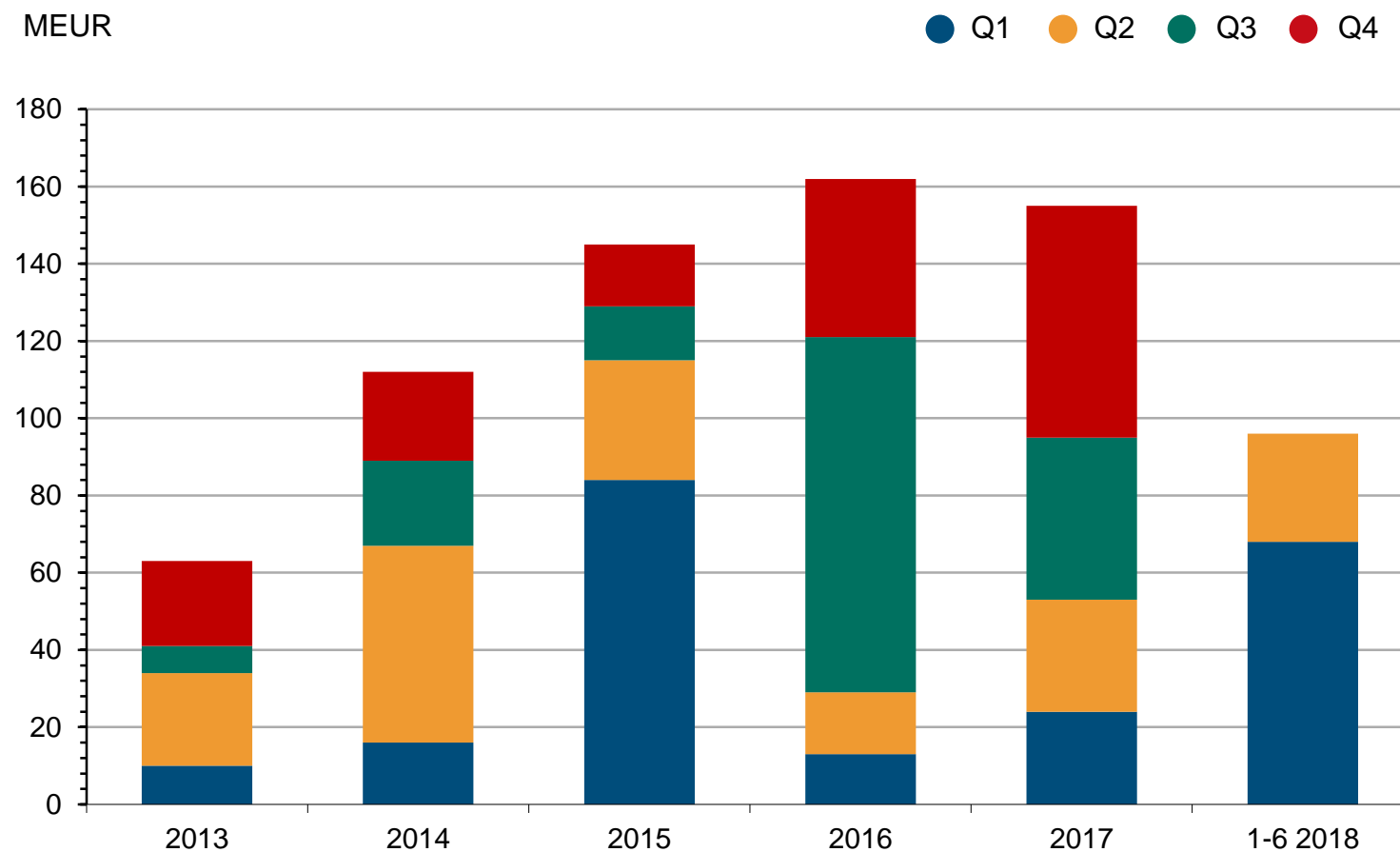
Income statement, Balance sheet and Key figures

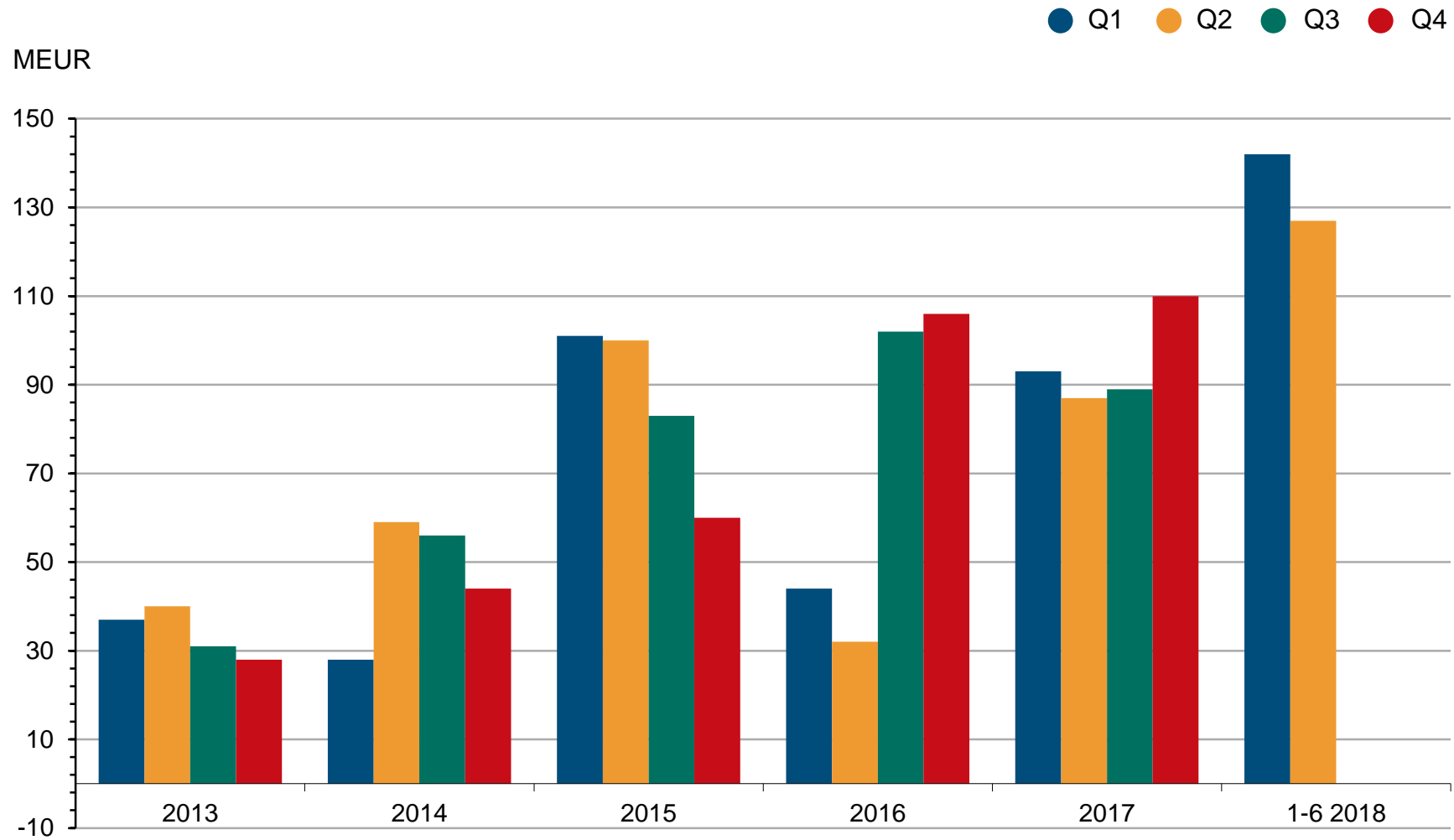
Income statement, MEUR	1–6 2018	Restated 1–6 2017	Restated 2017
Net sales	78,9	71,6	148,1
Operating profit	5,9	4,0	11,2
Financial income and expenses	0,1	0,1	-0,1
Profit before tax	6,0	4,1	11,1
Income tax	-1,4	-1,2	-2,1
Profit for the period	4,6	2,9	9,0

Key figures	1–6 2018	Restated 1–6 2017	Restated 2017
Earnings per share (EPS), undiluted, EUR	1,09	0,69	2,13
Operating cash flow, MEUR	3,2	-15,1	18,4
Return on investment (ROI), %	30,6	22,8	29,5
Gearing, %	-66,1	8,9	-74,4
Equity ratio, %	61,5	57,6	64,3
Personnel, in books at the end of the period	778	705	704

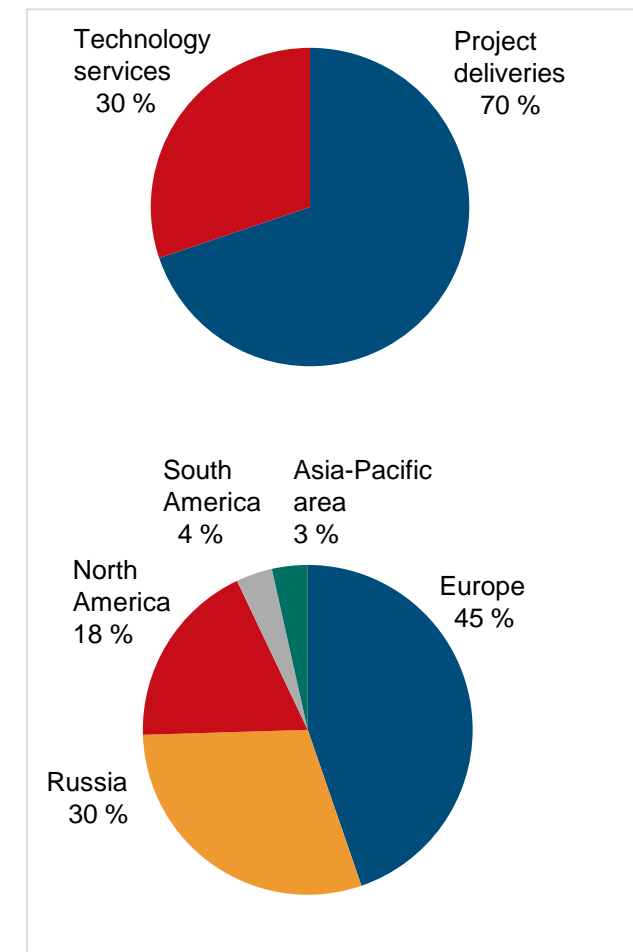
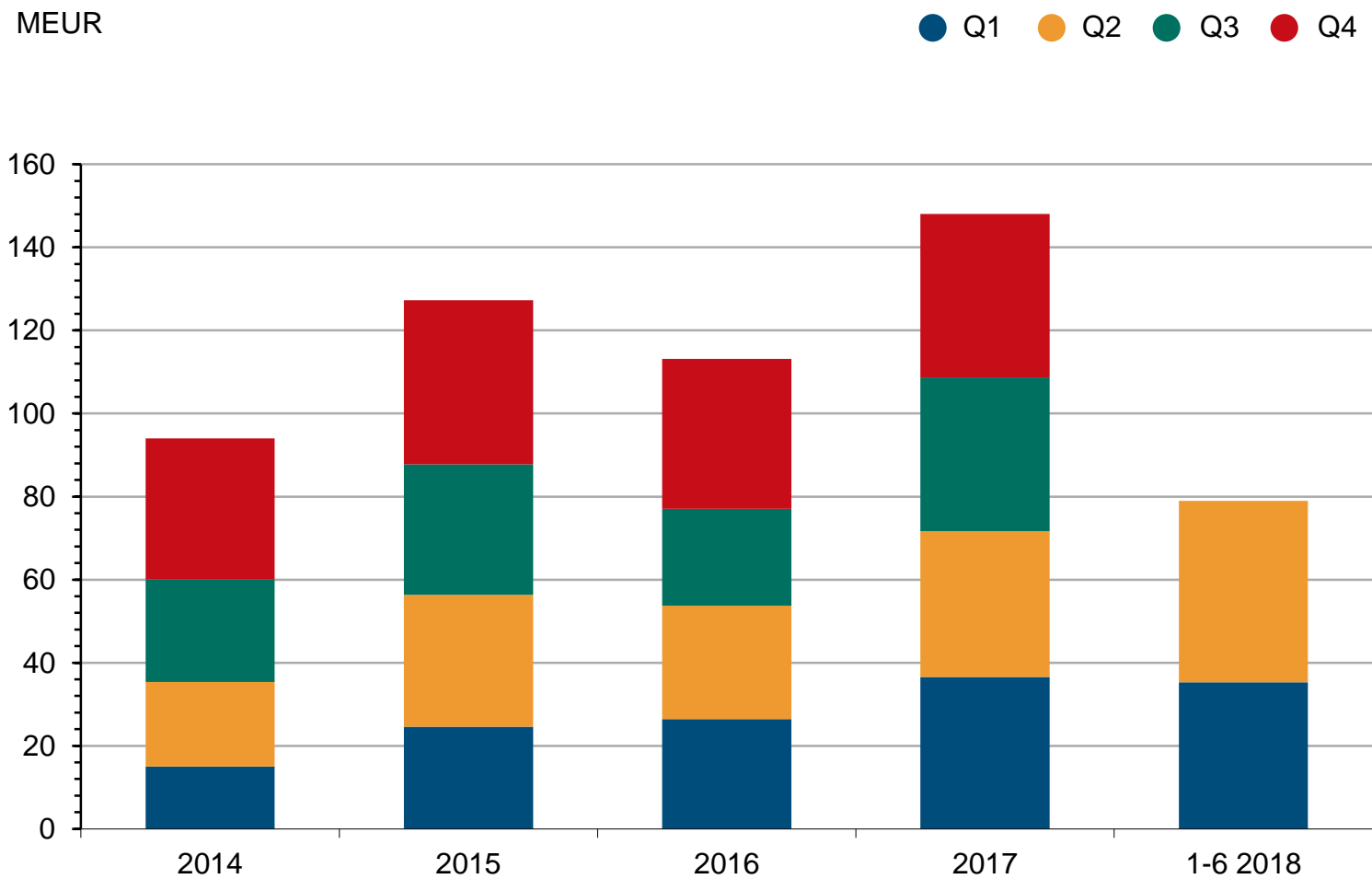
Balance sheet, MEUR	30.6. 2018	Restated 30.6. 2017	Restated 31.12. 2017
Goodwill	1,1	1,1	1,0
Other intangible assets	2,6	2,8	2,5
Property, plant and equipment	10,7	9,0	9,9
Other non-current assets	1,2	0,6	1,3
Inventories	14,7	11,8	11,0
Accounts receivables and other receivables	30,7	43,6	30,4
Cash and cash equivalents	27,1	3,1	30,7
Total assets	88,0	71,9	87,0
Equity	39,1	32,7	39,4
Non-current liabilities	0,6	0,6	0,8
Advance payments received	24,4	15,2	25,7
Current liabilities	23,9	23,4	21,1
Total equity and liabilities	88,0	71,9	87,0

Order intake 1–6 2018





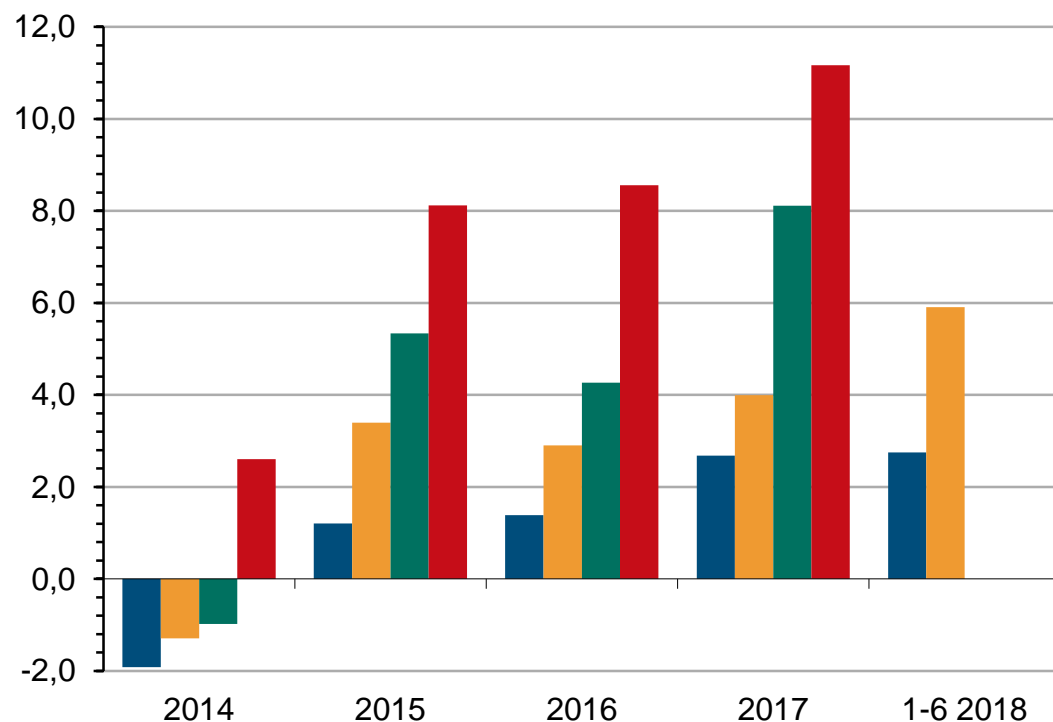
Net sales 1-6 2018



Operating profit

● 1-3 ● 1-6 ● 1-9 ● 1-12

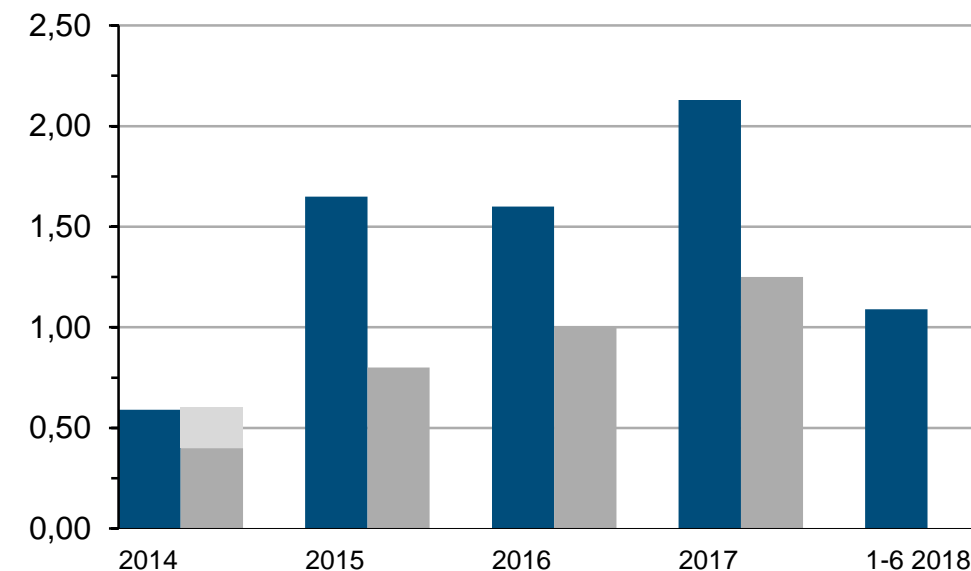
MEUR



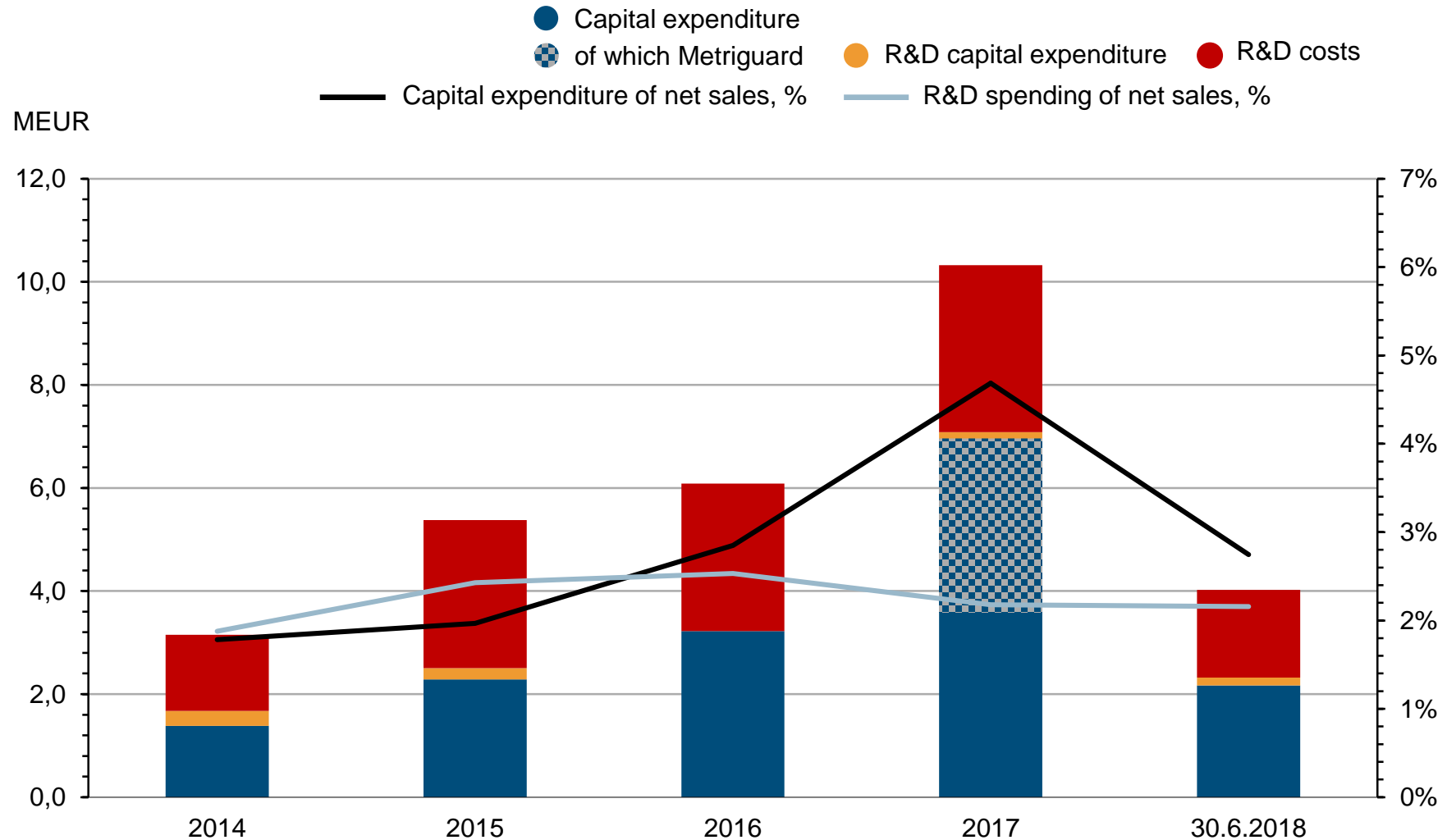
Earnings per share

● Earnings per share
● Dividend
● Repayment of equity

EUR

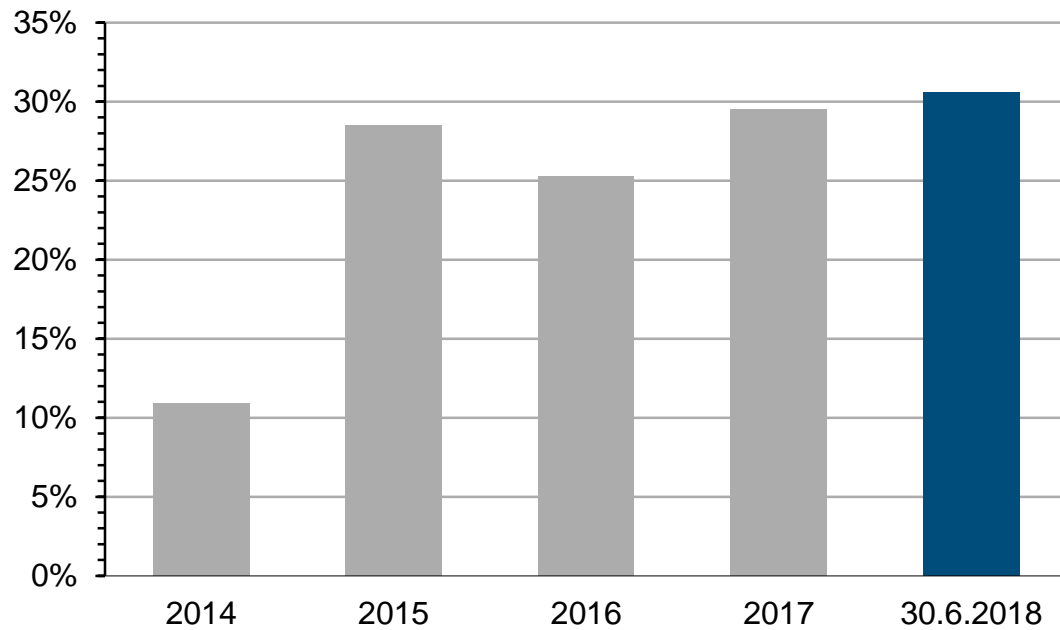


Investing in the future

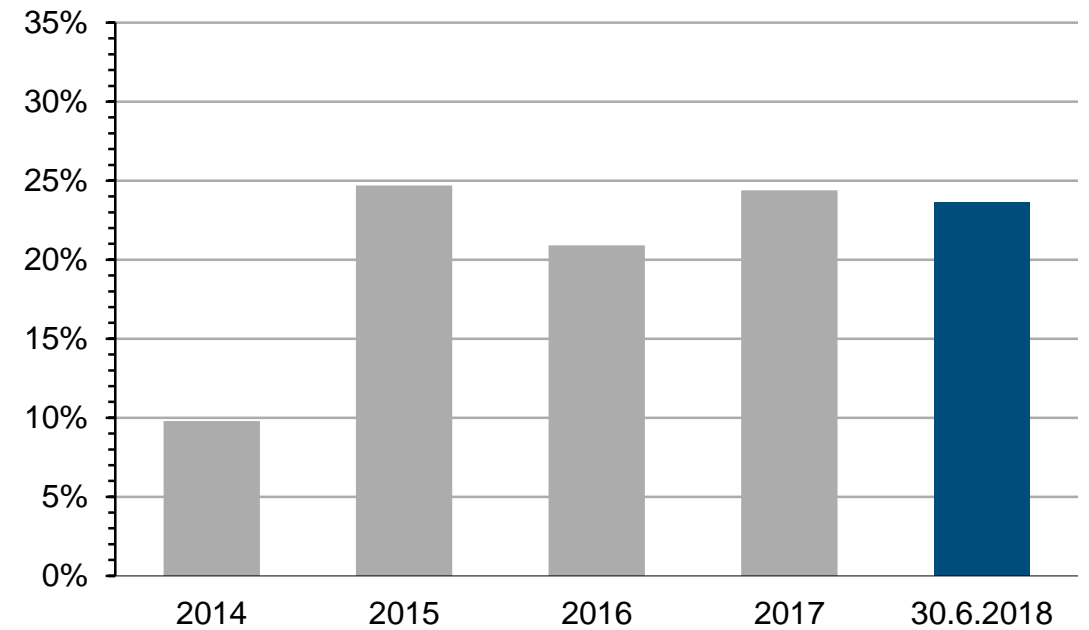


Return on investment (ROI) Return on equity (ROE)

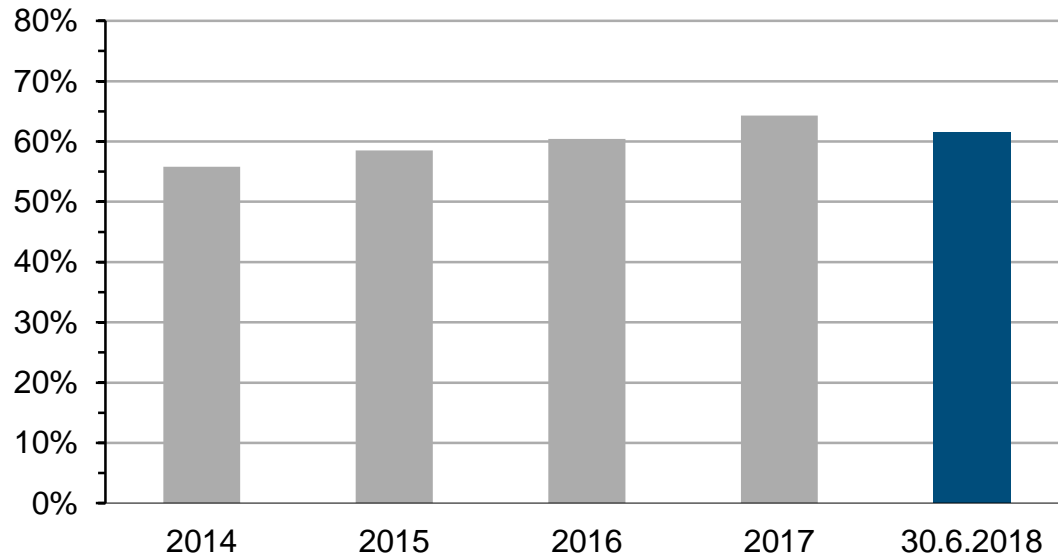
Return on investment (ROI)



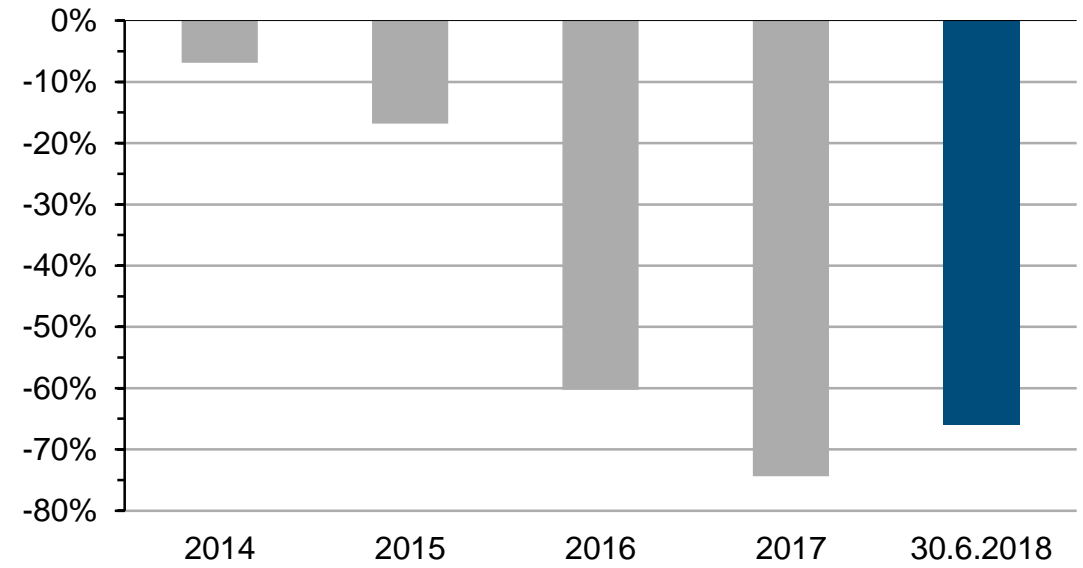
Return on equity (ROE)

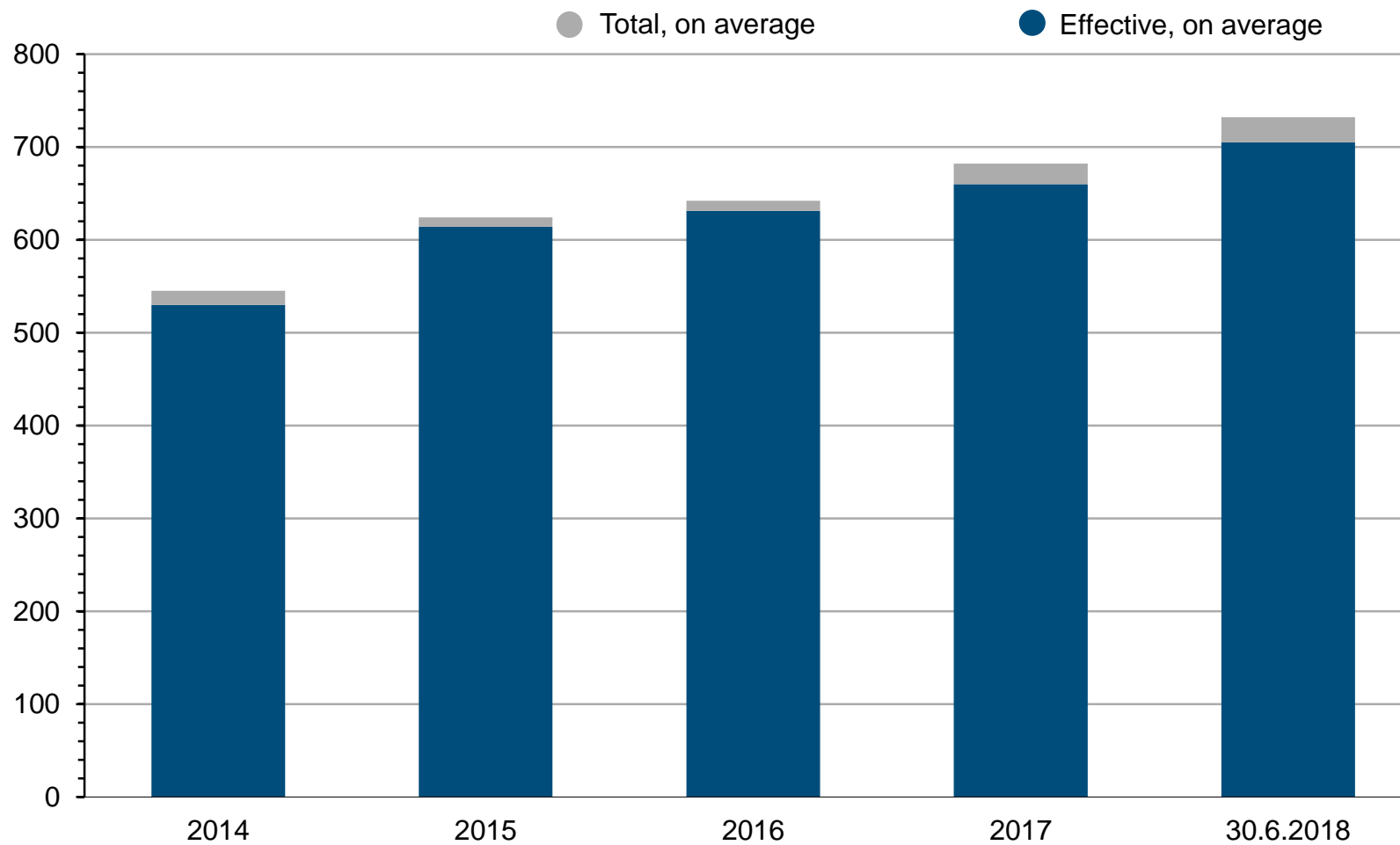


Equity ratio

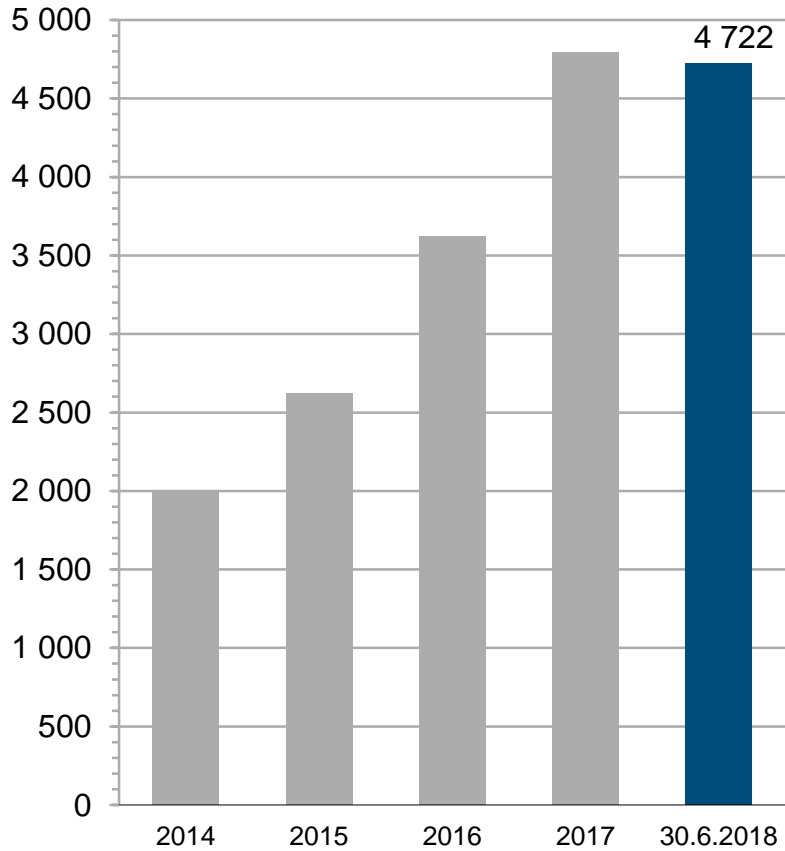


Gearing

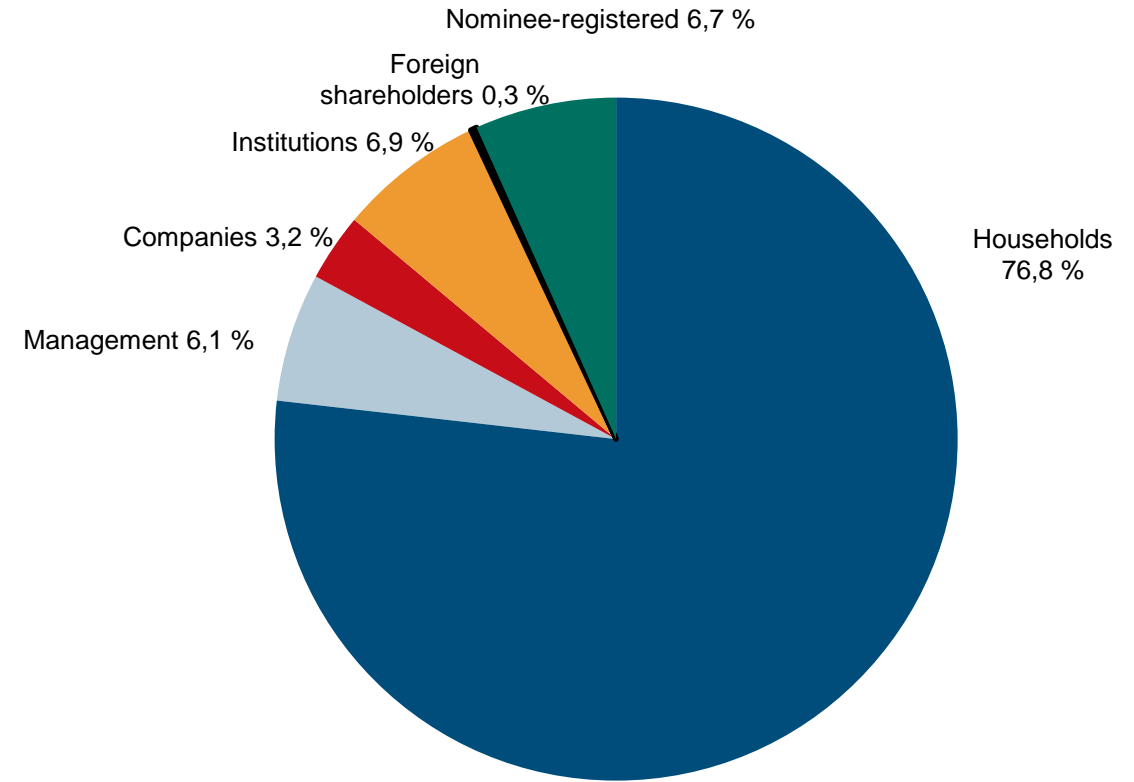




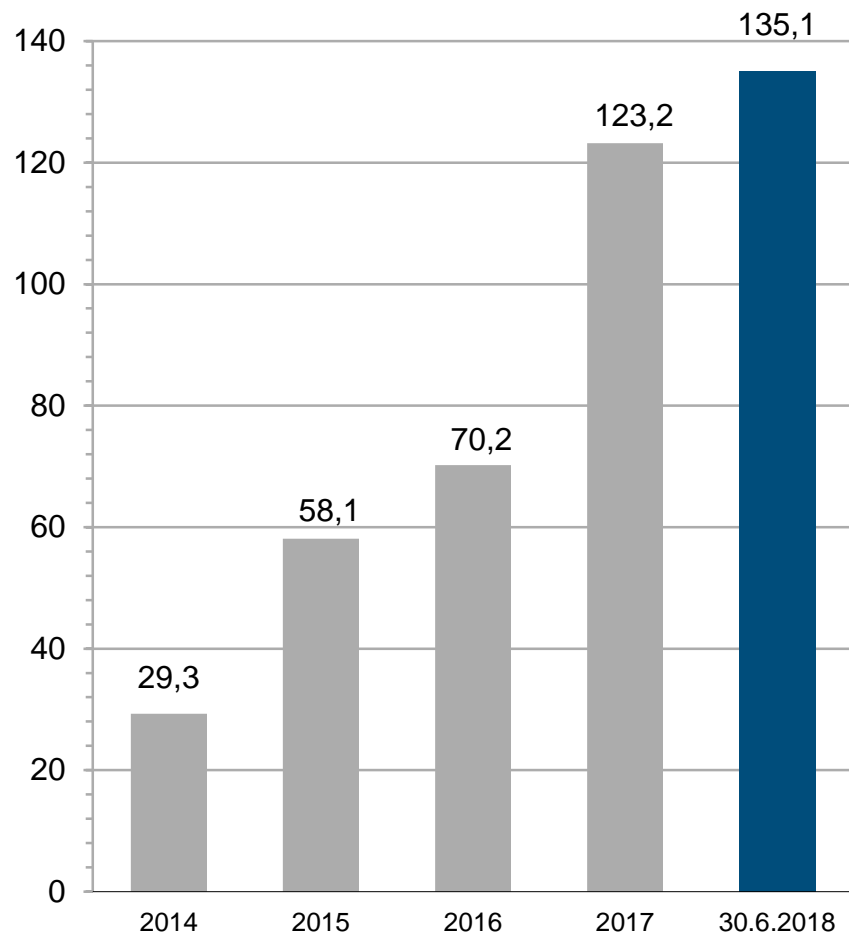
Number of shareholders



Ownership at June 30, 2018

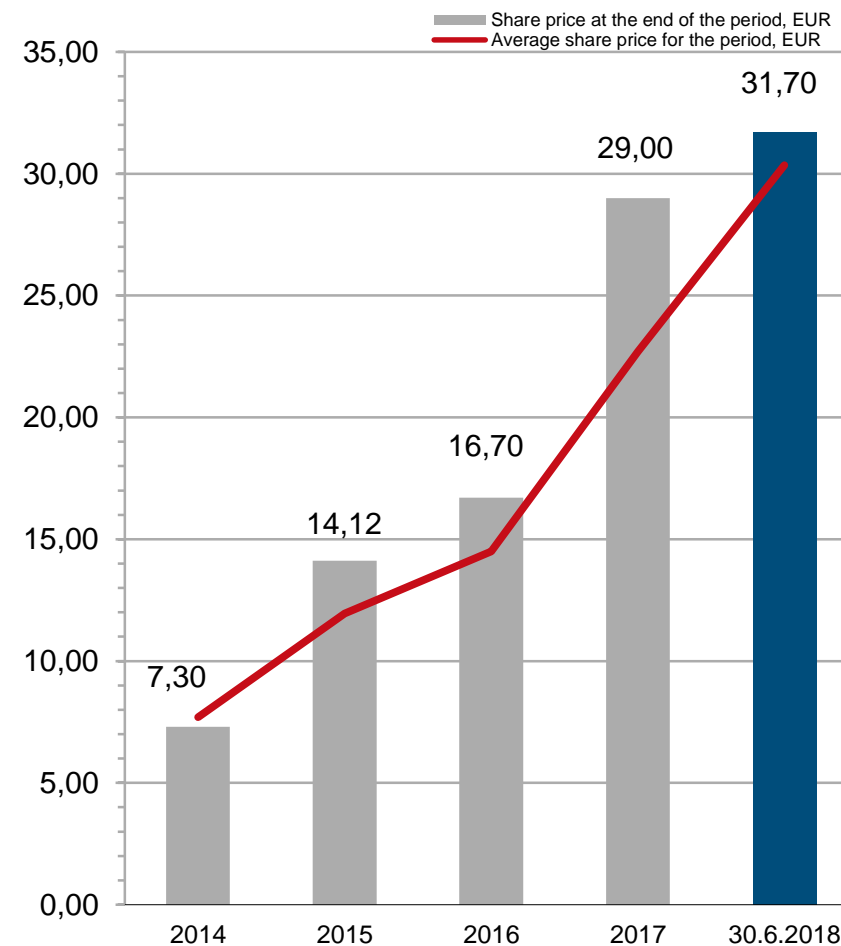


Market cap, MEUR



Series K shares valued at the value of series A shares

Share price, EUR



Business environment

- Active demand continues
 - mill-scale and separate production line scope investment projects under planning
 - demand for technology services continues strong.

Raute

- Raute's net sales and operating profit are expected to be at the previous year's level.



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